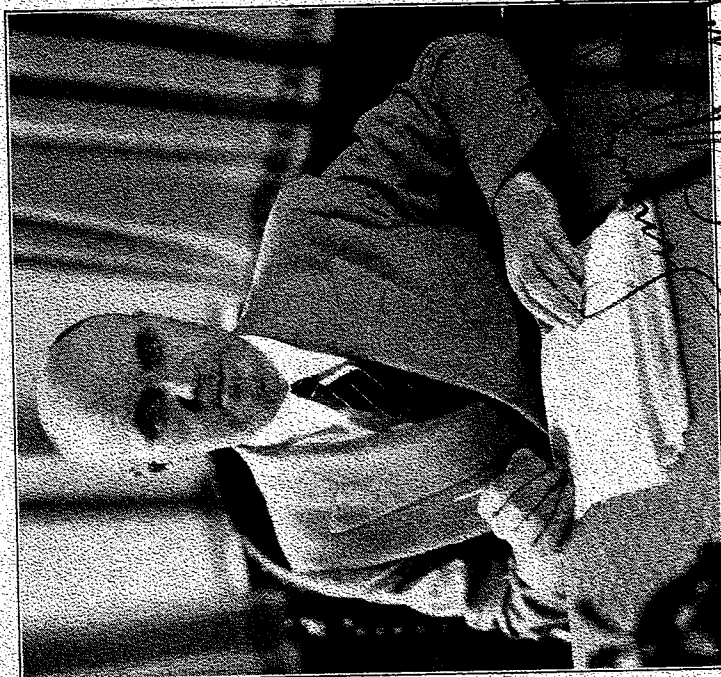




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FOREWORD

LOOKING back over years of intensive research, one fact stands out clearly when I pause to consider the record—the upbuilding of the radio laboratories which bear my name is linked and bonded with worthy friendships. It has never been my ambition to be known as the largest manufacturer in the field of radio, nor as it been my desire, as one of our comic-philosophers puts it, to become “the richest man in the cemetery.” One of the deeply satisfying things about my work is that, along with a modest income from the Laboratories, it has brought me into contact with the finer side of human nature.

The inspiration and pleasure that have come to me through the medium of letters and through personal visits to the Laboratories by owners of Scott Receivers, expressing their good will, have meant more to me than any other single factor in sustaining my original purpose of creating fine custom quality rather than turning to volume methods and standards.

Their kindly endorsement and warmth of enthusiasm for the receiver I have built for them continues to be the stimulus which helps me to make the Scott Laboratories stand for something more than an institution of manufacture . . . that is, to give reality to the ideal of building the finest product which the science of radio has developed.

Yet I am mindful of the truism that the things we build with our hands are perishable, while a true friendship goes on through the years. This is well illustrated to me in the letters I receive daily from people I have never had the privilege of meeting personally, who write to me as one of their own circle.



Often months and even years have passed since a business transaction took place between us, yet the contact continues. It is from their letters, and also from the incidents told to me by visitors whom it has been possible for me to meet at the Laboratories, that the little stories in this volume were largely animated.

After the day's work is done, remembering passing fragments of life that held a fleeting interest, and drawing from the inspiration of thoughts expressed by owners of the Scott handicraft in every part of the world, I sit down to jot on paper the outline of these impressions so that I may always feel akin to the human values in my work. Later these jottings are gathered into a little magazine—*Just Friendly Chats*—published monthly and mailed to Scott owners everywhere, as evidence that here at the Laboratories we are constantly thinking of those we have served.

It is my hope that in thumbing over the brief stories and reflections in this book you may catch some of the spirit in which they were conceived; that they may beguile a pleasant hour now and then and, while welcoming you as a new Scott owner remind you that we regard your purchase of a Scott instrument as only the beginning of our obligation to you. It will be my purpose to keep in touch with you regularly to the end that you may enjoy maximum pleasure and entertainment from your Scott Receiver.

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